

Agenda

- 1. Introduction
- 2. Portfolio review
- 3. Key financials
- 4. NHS and primary care update
- 5. Investment opportunity
- 6. GPI Joint Venture





MedicX Fund Objectives and overview



- Eeading investor in modern purpose-built primary healthcare properties in the UK and Republic of Ireland
- 89% of rent from government-funded doctors, the NHS or HSE generating long term secure cash flow
- FTSE All Share £358 million¹ market capitalisation
- Guernsey based investment company
- External investment adviser
- Investor but not a developer or operator
- Solution Objective of rising rental income and capital growth to support a progressive dividend
- 11.0% per annum average total shareholder return over last five years

MedicX Fund Highlights for the period

EPRA NAV 73.2 pence per share (30 September 2015: 70.8 pence per share) increase of 2.4 pps with dividends paid of 5.94 pps resulting in a EPRA NAV total return¹ of 11.8%

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- New committed investment in ten properties since 1 October 2015 of £40.7 million²
- Portfolio value increased by 10.6% in the financial year to £612.3 million £15.5 million valuation gain and £43.3 million of capital investment³
- Rent received for 12 months ended 30 September 2016 increased £2.3 million or 7.0% to £35.1 million (30 September 2015 £32.8 million)
- 4.8% increase in EBITDA to £28.6 million⁴ (30 September 2015: £27.3 million)
- Annualised rental growth of 1.2% on reviews completed in the year
- Net valuation gain of the portfolio of £15.5 million reflecting a Net Initial Yield of 5.25% at 30 September 2016
- Three investments under construction in the Republic of Ireland with a completed value of €29.2 million
- Weighted average debt term of 14.0 years with a fixed interest rate of 4.45% per annum

¹Based on movement in NAV between 1 October 2015 and 30 September 2016 and dividends paid during the period ²As at 7 December 2016

³Includes completed properties, properties under construction and committed investment

⁴Excluding (as appropriate) revaluation gains £15.5m, performance fee £1.6m, net finance costs £14.4m and taxation of £1.6m

MedicX Fund Robust financial position

Property yield vs borrowing cost

ž	Portfolio valuation	£612.3 m ¹
¥	Property valuation yield	5.25% ¹
¥	EPRA NAV	73.2 pps ¹
¥	EPRA NNNAV	56.4 pps ¹
¥	DCF NAV	96.6 pps ¹
¥	Average lease term	15.5 years ¹
¥	Total drawn debt	£336.3 m ¹
ž	Average cost of debt	4.45% ¹
¥	Average debt term	14.0 years ¹
¥	Adjusted gearing	50.8% ¹
¥	Average property age	8.0 years ¹



¹As at 30 September 2016

Shareholder returns Continuing to deliver consistent returns



11.0% per annum average total shareholder return over last five years

Dividends Progressive dividend policy



Dividend cover of 64% for the year

Strategy in place to grow dividend cover over the next three years



	Mar 2012 dividend	Sept 2012 dividend	Mar 2013 dividend	Sept 2013 dividend	Mar 2014 dividend	Sept 2014 dividend	Mar 2015 dividend	Sept 2015 dividend	Mar 2016 dividend	Sept 2016 dividend
Scrip take up	9%	12%	10%	9%	22%	12%	14%	2%	3%	3%

¹For for the financial year ended 30 September 2016

²As at 30 September 2016

8 ³Underlying dividend cover is adjusted to reflect completion of the properties under construction



Portfolio of modern purpose-built assets Portfolio review as at 7 December 2016



Portfolio of modern purpose built assets Portfolio review as at 30 September 2016



Acquisitions and completions between Oct 2015 – Dec 2016 Total investment of £40.7 million in 10 properties

Acquisition	Scheme	Developer
Fakenham		
Salisbury	Standing lat	Medcentres
Wymondham	Standing let	Medcentres
Abergele		
Woodingdean	Standing let	Medcentres
Brynhyfryd	Forward funded	HPC
Crumlin	Forward funded	St Agnes Medical
Carlisle	Standing let	Standing let
Rialto	Forward funded	Guardian
Brynmawr	Forward funded	GPI

Completions	Developer
Maidstone	GPI
Briton Ferry	Deryn properties
Kingsbury	GPI
Stevenage	GPI
Benllech	GPI



Portfolio of modern purpose built assets Rental growth¹

- Total rent roll £37.2 million¹
 - £35.2 million completed
 - 5 £2.0 million under construction
- £16.1 million passing rents under negotiation¹
- £6.1 million rent reviews agreed during the year¹
- Equivalent to 1.2% per annum increase achieved
 - 0.8% open market reviews
 - 1.8% RPI uplifts
 - 1.8% fixed uplifts



Rent review profile

¹As at 30 September 2016

Rent reviews by period¹ Consistent rental growth over time

	Year to Sept 07	Year to Sept 08	Year to Sept 09	Year to Sept 10	Year to Sept 11	Year to Sept 12	Year to Sept 13	Year to Sept 14	Year to Sept 15	Year to Sept 16
Passing rents agreed	£1,814,809	£1,134,357	£3,198,193	£2,925,882	£3,592,636	£5,378,843	£3,977,659	£4,088,464	£5,936,160	£1,804,531
Annualised increase - Open market reviews	3.1% 3.0%	2.4% 1.8%	2.0% 2.0%	2.3% 2.2%	1.9% 1.5%	1.8% 1.0%	1.6% 1.0%	1.9% 1.3%	1.8% 0.4%	1.8% -
 RPI Fixed uplifts	3.8%	3.9% 2.5%	1.4% 2.5%	2.6%	4.6% 2.5%	3.4% 2.5%	3.5%	2.7% 2.7%	2.1% 2.7%	1.7% 2.0%
Passing rents under review to be agreed ²	-	-	-	-	-	£200,808	£1,599,389	£3,089,811	£5,533,257	£6,227,742

¹Based on review date falling due in the year ending 30 September

¹⁴ ²As at 7 December 2016

MedicX Fund Property valuation yields – resilient and stable¹

8.0 7.2 6.4 5.6 5.28% IPD All Properties 5.25% MedicX Fund property valuation 4.8 Yield % 4.0 3.2 2.4 2.08% 20 year gilt rate 1.6 0.8 0.65% 5 year gilt rate 0.0 2006 2007 2010 2011 2012 2015 2016 2008 2009 2013 2014

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¹MedicX Fund property valuation as at 30 September 2016, IPD data as at 31 October 2016 and Gilt rate data as at 7 December 2016



Key financials Income statement



	12 months to 30 Sept 2016 £000	12 months to 30 Sept 2015 £000	Change
Rent receivable	35,145	32,811	7%
Other income	372	858	(57)%
Direct property expenses	(1,195)	(902)	32%
Net rental income	34,322	32,767	5%
Investment advisory fee	(3,852)	(3,725)	3%
Property Management fee	(889)	(849)	5%
Overheads ¹	(984)	(938)	4%
Total expenses	5,725	5,512	5%
EBITDA	28,597	27,255	5%
Finance income ²	1,149	66	1,641%
Finance costs ³	(15,559)	(13,890)	13%
Adjusted earnings ⁴	14,187	13,431	6%
Valuation gain	15,523	25,603	(39)%
Adjusted earnings plus valuation gain	29,710	39,034	(24)%

¹Including profit on disposal of properties ²Including foreign exchange gain ³Adjusted to exclude fair value adjustments on previously acquired loans ¹⁷ ⁴Excludes performance fee of £1.6 million

Key financials Balance sheet



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¹Adjusted to exclude deferred tax not expected to crystallise

² Consistent assumptions have been applied 3 Adjusted gearing is the ratio of net debt less cash to total assets less cash

Key financials Debt funding



- Average all-in fixed rate of debt of 4.45% and an average unexpired term of 14.0¹ years, close to unexpired lease term of the investment properties
- In addition, there is a £20 million unsecured RCF with the Royal Bank of Scotland Plc, with an option to extend subject to bank approval.
- A non-utilisation fee of 1.10% 0.75% applied and the margin on amounts drawn is 2% over LIBOR

	Aviva £100m facility	Aviva £50m facility	Acquired Aviva facilities - PMPI	Acquired Aviva facilities - GPG	Private placement	Private placement
Facility size	£100 million	£50 million	£62.5 million	£34.6 million	£50.0 million	£50.0 million
Committed	December 2006	February 2012	July 2012	May 2013	August 2014	April 2015
Drawn	£100 million	£50 million	£60 million	£29 million	£50.0 million	£50.0 million
Expiry	December 2036	February 2032	February 2027 ²	November 2032 ²	December 2028	September 2028
Interest rate (incl. margin)	5.01%	4.37%	4.45%	4.47%	3.99%	3.84%
Hedging activities	n/a	n/a	n/a	n/a	n/a	n/a
Loan to value draw down	56%	52%	61%	66%	61%	64%
Repayment terms	Interest only	Amortises from year 11 to £30 million at year 20	Amortising	Amortising	Interest only	Interest only
Interest cover covenant	140%	110%	104% ²	103%	115%	115%
Loan to value covenant	75%	75%	n/a	n/a	74%	74%

¹As at 30 September 2016 ²Based on the major facility acquired

Key financials Long term debt protection



	Sep 2014	Mar 2015	Sept 2015	Mar 2016	Sept 2016
Debt	£286.3m	£289.5m	£338.3m	£337.4m	£336.3m
Weighted average maturity	13.3 years	14.0 years ¹	15.0 years ²	14.4 years ³	14.0 years ⁴
Weighted average cost of debt	4.35%	4.42% ¹	4.45% ²	4.45% ³	4.45% ⁴





NHS and primary care update GPs under growing pressure

GP landscape in transition

- One year into the five year NHS General Practice Forward View programme supporting transformation of general practice through new models of care
- Primary Care budget increasing £2.4 billion from 7% to 11% of total NHS budget in real terms¹ but currently 6.86%²
- 90% of all patient contacts occur in primary care
- Funding for 10,000 additional clinical staff including 5,000 GPs¹
- £500 million ring fenced to continue to drive new models of care¹

Practices under pressure – regulatory (CQC), workforce challenges (recruitment, changes in pension, changing career choices etc), increasing workload due to ageing population with multiple long term conditions and poor infrastructure (IT and premises)

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- Emerging GP led organisations Federations, Super
 Practices/Super Partnerships slowly gaining momentum
- Decrease in number of FTE GPs -3.3% in 2015

¹General Practice Forward View, NHS England , 2016 ²Delotite Primary Care Today and Tomorrow – Adapting to Survive NHS and primary care update Premises and new models of care

Sustainability and Transformation Plans

- 44 STP groups formed to help deliver the Five Year Forward View
- Aim to improve health and social care services and achieve financial stability by 2020
- In 2012-13 5.8m patients attended A&E/Walk-in Centres because they couldn't access primary care - typical consultation in general practice £21 v £124 in A&E/Walk-in Centres
- STPs submitted in October currently being assessed by NHSE and aiming to approve by the end of 2017
- Long term aim large ambitious programme which has only just started
- Engagement required across many stakeholders

Premises opportunities

 c.4,000 of the 7,962 GP surgeries in England and Wales are considered by medical professionals to be unfit for purpose¹

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- New models of care and practices working in new GP led collaborations is driving need for new premises
- Consolidation of scale and ambition with Federations and Provider
 Groups moving to Super Practice status

Estates and Technology Fund

- Scheme heavily over-subscribed with majority going towards
 technology and improving existing estates rather than new buildings
- CCGs publishing estates strategies
- Revised CCGs budgets to support additional revenue cost of new premises

¹Unlocking Investment in Primary Care Infrastructure, BPF, 2014



Pipeline and strategy¹ Outlook and pipeline of new opportunities



- Forward funding frameworks with a range of developers in UK and Republic of Ireland
- Partnering with GPs, Commissioners and Provider Groups
- **VK** pipeline of c.£58 million potential acquisitions when fully developed
- Irish pipeline of c.€67 million potential acquisitions when fully developed
- c.£7 million additional rent roll
- Euro loan facility being documented
- REIT conversion under consideration for 2017
- Soard succession expected over next two years

¹As at 7 December 2016

Investment opportunity Conclusion



- Selectively buying high quality dominant assets
- Total pipeline of £108 million of acquisitions when fully developed including £31 million in legals
- All debt fixed and long term at average rate of 4.45% and average remaining term of 14.0 years
- Investment adviser fee frozen for next c.£170¹ million of new investment
- Management well placed to take advantage of opportunities
- Attractive total return proposition and track record
- Irish opportunity accelerates growth improving economies of scale and diversification



MedicX Fund GPI Framework overview and update



- General Practice Investment Corporation Limited ("GPI") is a leading developer of primary healthcare centres having delivered over 200 schemes
- Under current framework GPI have provided MedicX Fund ("MXF") c.£77 million of modern purpose-built primary healthcare properties since 2012
- Surrent framework terminable on six months notice by either party
- Munder new arrangement MXF and GPI framework agreement will be extended for a further five years

MedicX Fund New Joint Venture Agreement with GPI



- New HoldCo JV vehicle owned 50/50 by MedicX Fund ("MXF") and GPI
- Initial MXF commitment £15m on a project by project basis further commitments above the initial £15 million will be subject to shareholder approval
- MXF to receive priority return of 8% per annum compounded (minimum of 5% + top up to 8% on disposal by HoldCo JV/acquisition by MXF) with excess profits shared 50/50
- Targeting sale and leaseback investment opportunities which do not currently fit MXF investment criteria (primary care properties with short leases less than 15 years unexpired term) but through active asset management (extensions, refurbishments, re-configurations, lease re-gears etc.) could meet criteria in the future
- Asset management opportunities managed by GPI for fees based on 25% of uplift in market value less development costs on completion of works and new leases

MedicX Fund New Joint Venture Agreement with GPI



- Any new development opportunities arising out of strategic acquisitions in HoldCo JV either:
 - forward funded by MXF under existing framework agreement, with development margin shared 50/50 between HoldCo JV and GPI; or
 - retained by HoldCo JV if MXF criteria not immediately met
- MoldCo JV leverage of up to 50% permitted
- MXF has option to purchase upgraded properties meeting its investment criteria at market value on every
 5th anniversary of HoldCo JV inception

MedicX Fund Strategic input from Octopus Healthcare and GPI



- Octopus Healthcare to provide leads and opportunities from primary care mapping system/intelligence and relationships with primary healthcare providers and commissioners
- Solution Services Contraction 2018 Services
- Aggregate fee payable to Octopus Healthcare Adviser by MXF and HoldCo JV to be no greater than would be paid by MXF had the HoldCo JV properties been owned directly by MXF under existing arrangements, with no additional corporate or property acquisition fees
- GPI to provide acquisition and disposal services GPI to receive an introduction fee of 0.75% where no external agents are involved
- HoldCo JV proposal permits 5 year extension to the existing framework agreement which has provided MXF with c.£77 million of modern purpose built properties since 2012
- Solution Strategies Growth accelerator enabling MXF to partner with providers to deliver estate transformation strategies



MedicX Fund Real Estate Investment Trust ("REIT") considerations

- MedicX Fund group consists of Guernsey and UK investment companies which to date have incurred no current tax by utilising tax losses and capital allowances
 - As the MedicX Fund group matures, it generates increasing taxable profits and so tax losses are running out

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- MRC Base Erosion and Profit Shifting (BEPS) Action 4 expected to become effective from 1 April 2017; the restriction of interest deductibility further accelerates utilisation of tax losses
- Without tax losses, the majority of shareholders are likely to benefit in the future from enhanced post-tax returns following REIT conversion, where the REIT regime exempts income and gains from the property rental business
- Feasibility study confirms no significant obstacles to REIT conversion and ongoing adherence to conditions
- REITs are internationally recognised and may attract a wider investor base

Investment adviser and property management fee structure Further reductions with asset growth

- Lower investment adviser fees
 - Annual base fee payable to the Investment Adviser will be held at £3.878 million until property assets equal or exceed £782 million
 - Will enable the Fund to increase its property assets by approximately £170¹ million without any corresponding fee increase
 - Reduced investment adviser fee of 0.30% above £1 billion property assets
- Incremental fees reduced further as portfolio grows

Property assets	Investment Adviser fee ²
0-£750 million	0.5%
£750 million – £1 billion	0.4%
£1 billion +	0.3%

Investment adviser fee

Property management fee

MedicX

Gross rental income	Investment Adviser fee
$0 - \pounds 25$ million	3.0%
£25 million +	1.5%

¹At 30 September 2016 ²Subject to minimum annual base fee of £3.878 million up to property asset value of £782 million

Key financials EPRA NAV Movement for 12 months ended 30 September 2016





MedicX Fund EPRA NNNAV sensitivities¹

EPRA NNNAV pence per share	Cost of 20 year debt (bps)						
	%	-20	-	+20	+50	+100	
	6.00	38.3	40.6	42.9	46.1	512	
o	5.75	43.1	45.4	47.7	50.9	56.0	
Net initial yield	5.50	48.4	50.7	52.9	562	61.2	
et initi	525	54.1	56.4	58.7	61.9	67.0	
Ž	5.00	60.4	62.8	65.0	682	73.3	
	4.75	67.4	69.8	72.0	752	80.3	
	4.50	752	77.5	79.8	83.0	88.1	

EPRA NNNAV pence per share	ERV					
	%	-1%	-	+1%	+2%	+3%
	6.00	35.5	36.9	38.3	39.6	41.0
σ	5.75	41.4	42.8	44.3	45.7	47.1
Net initial yield	5.50	47.8	49.3	50.8	52.3	53.8
et initi	5.25	54.8	56.4	58.0	59.5	61.1
Ž	5.00	62.6	642	65.8	67.5	69.1
	4.75	71.1	72.8	74.5	76.3	78.0
	4.50	80.6	82.4	842	86.0	87.9

¹As at 30 September 2016

Key financials DCF NAV sensitivities¹

Discount rate

NAV pence per share	Completed					
	%	6.0	65	7.0	75	8.0
tion	6.0	108	103	98	93	89
Under construction	7.0	107	102	97	93	89
	8.0	106	101	97	92	88
	9.0	106	101	96	92	87
	10.0	106	100	96	91	87

Rental and capital value increases per annum

NAV pence per share	Rental					
Capital	%	0.5	15	25	3.5	45
	-1.0	69	75	80	86	98
	0.0	77	82	88	94	101
	1.0	86	91	97	103	109
	2.0	95	101	106	112	119
	3.0	106	112	117	123	130

¹As at 30 September 2016

Key financials
DCF NAV sensitivity ¹



	DCF	Share price
Pence per share	96.6p	88. 7 5p
Weighted discount rate	7.1%	7 .9% ²
Risk premium to 20 year gilt rate	5.5%	n/a
Rental growth per annum	2.5%	1.1% ²
Capital appreciation per annum	1.0%	0.1% ²

	DCF reconciliation
EPRA NAV	73.2p
Purchasers costs at 6.80%	+10.6p
Implied yield shift to 4.84%	+12.8p
DCF NAV	96.6p

¹As at 30 September 2016 ²Assumption required to result in DCF of 88.75 pps

Republic of Ireland opportunity Comparison with UK – primary care

Ireland

- Population 4.6 million
- Minister for Health led by Minister for Health
- Mealth Service Executive ("HSE")
- c.58% means tested public provision (medical cards and GP Visit cards) and c.42% private medical care
- Public spending on healthcare 9% of GDP
- ž 2,773 GPs
- 1,600 1,800 practices
- 2014 HSE goal to deliver 100 schemes within five years
- Not yet regulated by HIQA

UK

X MedicX

- Population 64 million
- Department of Health led by Minister for Health
- MHS England/Scotland/Wales/Northern Ireland
- Free to patient at point of delivery
- Public spending on healthcare 7 to11% of GDP
- 32,064 GP partners¹
- 10,927 surgeries¹
- 70% of existing premises regarded as unfit by GPs²
- Regulated by CQC

¹Binleys summary of GP Practices ²BMA Review of GP Practices 2014

MedicX Fund performance Sector comparison¹

Dividend yield







MedicX Fund (External investment adviser and investor)

- Assura Group (Internally managed, investor and developer)
- Primary Health Properties (External investment adviser and investor)
- Ashley House (Internally managed and developer)



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